



Facts and Future



Proof of Concept - Membership

- 100 Total Members to Date Since Dec 1, 2023
- 80 Current Active Members

Projected Break-Even for the Project was 30 Members



Multi Month Membership - Breakdown

- 18 annual memberships @ \$259 = \$4662
- 18 - 6 - month memberships @\$159 = \$2862
- 8 – 4 – month memberships @\$140 = \$1020
- 40 – 4 – month memberships @\$125 = \$5000



Total Revenue \$13544



Short Term Membership - Breakdown

- 6 – 1- month memberships @\$59 = \$354
- 11 – 1- month memberships @ \$49 = \$539
- 6 – 2 - week memberships @ \$49 = \$294
- 3 – 2 - week memberships @39 = \$117



Total Revenue \$1304



Start Up Expenses- Breakdown

- EBSS Expenses (electrical / venting) \$1655
- General Expenses \$1462
- Additional Set Up Expenditures \$1237
- Purchase of Equipment* \$45,881.90

Total Start Up \$4354

**Covered by Grant & Fundraising*



Ongoing Expenses- Breakdown

- Cups / Cleaning Supplies + misc \$800
- Cleaning (2x month) \$1200



Ongoing Expenses \$2000



Anticipated Profit Year 1

REVENUES \$17,500

EXPENSES (Start up) \$4354

EXPENSES (Rent) \$6000

EXPENSES (Ongoing) \$2000

PROFIT \$5,146



First Lease Highlights - 425 SQ. FT.

- \$500 month
- \$1.176 / Sq. Ft.
- 1 year term, plus one – 6- month Option



Proposed Lease Highlights – adding 509 Sq. Ft. – TOTAL 1035 Sq. Ft.

- \$1208.33 month
- \$1.1674/ Sq. Ft.
- 3-year term, plus two – 1-Year Options



Anticipated Costs to Beaches

- Patching and Painting new area - \$250 supplies
- Signage (donated)
- Reinstall Security System - \$500
- Miscellaneous - \$500



Covered by Grant and Donations

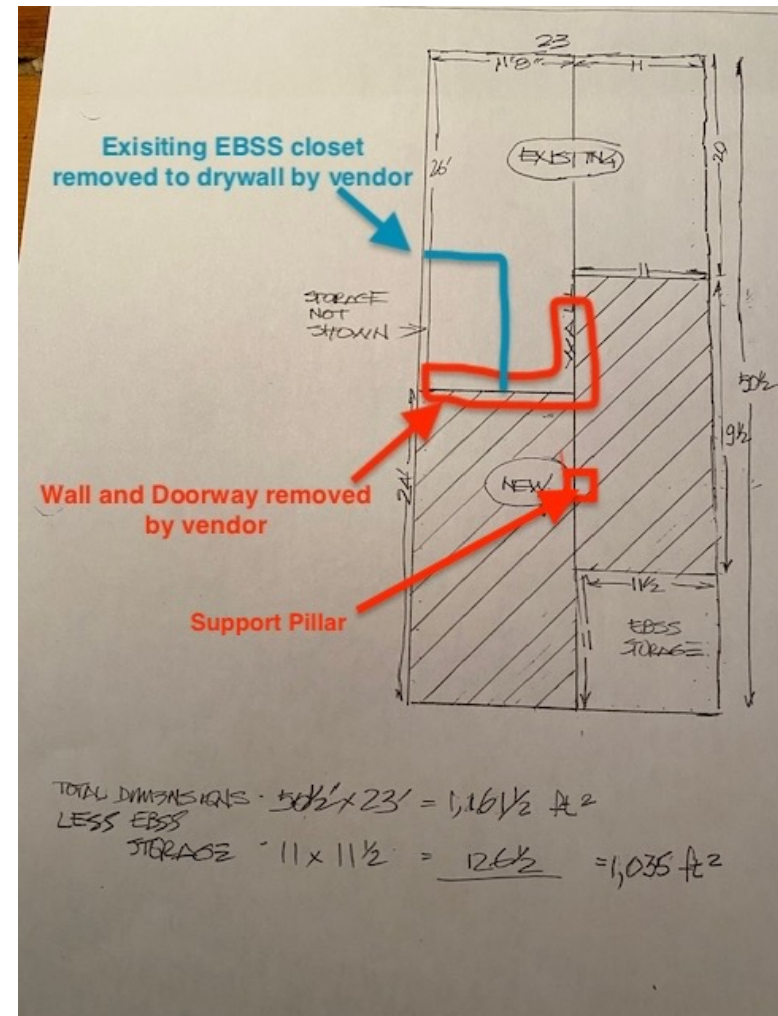
- Approx \$50,000 to \$70,000 new equipment decided by Fitness Committee
- New flooring \$2500

Patch, Painting, Flooring Install covered by Volunteers



Proposed Fitness Area

- Will be Accessed by Door on North Wall of EBSS



Additional Considerations

- Any further alterations to the area such as a new air handler would be Beaches decision and responsibility
- Administrative and Marketing of the facility would be handled by volunteers (already in place)



Projected Revenues/Expenses

Based on Current Trends

Revenues

- Year 1 \$24,000
- Year 2 \$27,000
- Year 3 \$30,000

Expenses*

- Year 1 \$2000
- Year 2 \$2000
- Year 3 \$2500

*Expenses Include Drinking Water, Bi-Monthly
Cleaning and Cleaning Supplies*



*Everything Except Rent



Anticipated Profit Year 1- 1035 Sq Ft

REVENUES \$24,000

EXPENSES (Start up) \$1250

EXPENSES (Rent) \$14,500

EXPENSES (Ongoing) \$2000

PROFIT \$4250



Questions?

